

JAMA Facial Plastic Surgery

Covertip
Advertising
Available

2017 Print Edition Rate Card

Effective January 1, 2017

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JAMA Facial Plastic Surgery is a peer-reviewed original science journal—rich in content, highly graphic in format, and international in perspective. In addition to concise reports of clinical studies, laboratory research, and socioeconomic studies, *JAMA Facial Plastic Surgery* contains in-depth reviews on a range of subjects.

JAMA Facial Plastic Surgery is a journal for all the specialties of medicine that perform cosmetic and reconstructive surgery of the face and has a multidisciplinary editorial board. It is the official publication for the American Academy of Facial Plastic and Reconstructive Surgery, Inc., the International Federation of Facial Plastic Surgery Societies, and the European Academy of Facial Plastic Surgery.

Special sections ensure high reader involvement: “Surgical Techniques” presents innovative and practical techniques in cosmetic and reconstructive surgery of the face; “Beauty” is a forum for visual or literary arts of interest to physicians; “Ethics and Public Policy” is a section for essays on issues relevant to physicians and patients.

The *JAMA* Specialty Network allows advertisers to target specialty audiences with more flexibility and value than ever before. For details, refer to information on page 6.

Publication Statistics

Established: 1999 **Current title:** 2013

Editorial source: peer-reviewed, original manuscripts

Manuscripts submitted, accepted: 221, 32%

Time from acceptance to publication: average: 4 months

Average issue total folio: 76 pages

Average ad/edit ratio: 9:91

Ad placement policy: fair ad rotation front/back from issue to issue

Advertising Policy

Advertising is subject to approval by the American Medical Association (AMA), which reserves the right to decline advertising deemed not in keeping with the publication's standards. Advertising orders are accepted subject to the terms and provisions of the current rate card, and conditions set forth in *Principles Governing Advertising in Publications of the American Medical Association*, which by this reference are made part of this rate card.

No conditions, printed or otherwise, appearing on insertion orders, billing instructions, or copy instructions conflicting with AMA's stated policies shall be binding on publisher. Positioning of advertising is at discretion of the publisher, except when a preferred position has been confirmed in writing by Advertising Services. Conditions other than rates are subject to change by publisher without notice. All new advertisements should be faxed to Denise Steinhauser at (312) 464-5840 for approval.

Short-Rates and Rebates

Advertisers will be short-rated if they do not attain the frequency upon which their advertising has been billed during the 12-month contract period. Advertisers will be rebated if they earn a more favorable frequency rate.

Issue and Closing Dates

Published bimonthly. Mailed the first week of the month.

Issue	Space Due	Material Due
Jan/Feb	12/12/2016	12/16/2016
March/April	2/10/2017	2/16/2017
May/June	4/14/2017	4/20/2017
July/August	6/15/2017	6/21/2017
Sept/Oct	8/10/2017	8/16/2017
Nov/Dec	10/13/2017	10/19/2017

All space reservations and cancellations must be confirmed in writing prior to closing date. Mail or fax to:

JAMA Facial Plastic Surgery
Advertising Services, 41st Floor
American Medical Association
330 North Wabash Ave.
Suite 39300
Chicago, IL 60611-5885
(312) 464-5840 Fax

CIRCULATION

Field served: medical specialties that perform cosmetic and reconstructive surgery of the face, including facial plastic surgery, head & neck surgery, otolaryngology, and plastic surgery.

Paid benefit of membership of the AAFPRS and IFFPSS.

Source breakout: 0% rosters, 0% request, 93% paid, 7% complimentary.

Verification: sworn statement

Specialty/geographic breakout: see circulation statement

Projected 2017 circulation: 2,315

Black & White

Rates apply to the calendar year and are subject to change upon 60 days' notice from the publisher.

Freqs	1p	2/3p	1/2p	1/3p	1/4p	1/6p
1	1,604	1,379	1,192	940	754	620
6	1,511	1,295	1,120	881		
12	1,444	1,237	1,073	845		
24	1,413	1,213	1,052	828		
36	1,360	1,170	1,014	798		
48	1,318	1,132	979	770		
72	1,302					
96	1,295					
144	1,250					
192	1,243					

Color	Additional
Matched Color	695
2-Color	585
3-Color	1240
4-Color	1240
5-Color	1930
Metallic Inks	1100
4-Color Process + Metallic	2340

No charge for bleed; 4-color rate applies to units with 2 process, standard, and/or matched colors. Call Advertising Services for availability of metallic inks, and 3- or 5-color process.

Premium Positions

Special positions are available on a limited basis for ad units of one page or more. Position cancellations must be made at least 30 days prior to closing date to avoid the premium charge.

Position	Additional
2 nd Cover (4-color mandatory)	640
4 th Cover (4-color mandatory)	640
Opp In This Issue	240
Opp 1 st Reading	240
Preceding Staff List	240
Following Staff	240

Insert Rates

Full-run insert rates are the B&W page rate times the number of insert pages.

Digital Ad Specifications

Digital Files

The preferred digital file format is:

- PDFX-1a

For processing of formats not listed, contact Debra Camp, Debra.Camp@ama-assn.org, Phone (312) 464-5713.

Fax (312) 464-5840.

For closing dates see page 3.

Digital Proofing

- Color proofs made from supplied files and meeting SWOP specifications must be provided with data files.
- Include 6 mm 100%, 75%, 50%, 25%, 5% C, M, Y, K patches on color proof.
- Black text and LW file are to be merged and overprint the 3/C underneath.
- Keep all registration marks, color bars and crop lines outside of 4C bleed.

Instructions / Standards

- All images/scans and Pantone colors must be in CMYK mode.
- Four color solids should not exceed SWOP density of 300%.
- When supplying digital ads in spread format, it is preferred they be sent as a spread rather than single pages.
- Single page image area should be no more than trim plus bleed.
- Keep all registration marks, color bars and crop lines outside of 4C bleed.
- All digital files will be retained for twelve months.

Labeling Requirements

- Issue date, advertiser name and ad number.
- Agency name, agency contact and phone number.
- Return address for materials. Discs can be returned to the agency after the ad, in its final form, has been digitally archived by the printer. Printer prefers to keep the original disc until the press run has been successfully completed.
- Directory printout of disc contents must be included.

Digital File (ROB Ads) Shipping Instructions

Send digital files, progressive proof, SWOP standard color proof, conversion material, and color patches in wrapper marked with date of issue to:

Brian Donald/Imaging
JAMA Facial Plastic Surgery (issue date)
Quad Graphics
1900 W. Sumner Street
Hartford, WI 53027
Phone: (262) 673-1617
Brian.Donald@qg.com

Ad Page Dimensions

	STANDARD PAGE		BLEED PAGE	
	WIDTH	DEPTH	WIDTH	DEPTH
1 Page	7 in	10 in	8-1/8 in	10-3/4 in
Spread			16-1/4	10-3/4
2/3 Page	4-5/8	10	5-3/16	10-3/4
1/2 Page/Vertical	3-3/8	10	4	10-3/4
1/2 Page/Horizontal	7	4-7/8	8-1/4	5-1/4
1/3 Page/vertical	2-1/4	10	2-7/8	10-3/4
1/3 Page/horizontal	4-5/8	4-7/8		
1/4 Page	3-3/8	4-7/8		
1/6 Page	2-1/4	4-7/8		

Trim: 7-7/8" x 10-1/2". **Safety:** keep live matter 1/4" from trim.
If a spread does not align, it can be single pages.
If a spread ad is in alignment, it needs to be sent as a spread.

Insert Specifications

Send samples of insert stock to Production Services.

2 page: 8-1/8in x 10-3/4in (single leaf), trims to 7-7/8 x 10-1/2.

4 page: 16-1/4in x 10-3/4in folds to 8-1/8in x 10-3/4in.

6 page: 2 page piece (see above for size) should be glued (inter-leaved) inside the 4-page unit.

Jog: to head.

Trimming: 1/8" off all 4 sides.

Safety: keep live matter 1/4" from trim.

Stock: Acceptable basis weights are computed using 500 sheets, 25" x 38", 80# preferred.

High-bulk stock: subject to publisher's approval.

BRCs: subject to publisher's approval.

Quantity: 2,800 per issue.

Insert Shipping Instructions

Closing dates: see page 3. Inserts must be clearly marked on shipping label as to journal, issue date(s), and quantity per issue. Attach a sample of insert to each carton. Ship to:

Melissa Hum

JAMA Facial Plastic Surgery (issue date)

Quad/Graphics, Inc.

555 South 108th Street

West Allis, WI 53214-1145

Inserts will be accepted 7:00am to 11:00pm, Monday-Friday on a "First Come, First Serve" basis. Inserts should be shipped in telescopic cartons (T-boxes). Stack inserts with approximately 50 head to foot, and then 50 foot to head. Place a sheet of corrugated cardboard every 4-5 inches within stacks of inserts.

or

Pack inserts in standard cartons with 50 head to foot and then 50 foot to head.

- Do not shrink wrap or slip sheet between each book or item.

Insert Use and Disposal Guidelines

Unless otherwise indicated on the insertion order, after issue mailing is completed, any unused inserts marked for that issue will be destroyed. However, if the leftover inserts exceed 10% of publisher's requested quantity, client will be advised prior to disposition. Excess inserts held in storage at client's request, after an insertion order is completed, may be subject to a storage charge. For details, consult Production Services (312) 464-5713.

Agency Commission

15% discount will apply to all orders.

Combined Frequency Savings

All pages in *JAMA* and the *JAMA Specialty* journals combine to determine an advertiser's earned frequency level. ROB full pages, fractionals, and insert pages each count as 1 x toward the earned frequency during one contract year.

Network Savings

Any product running display advertising simultaneously in 2 or more of the AMA's *JAMA Specialty* journals is eligible for network rates under specified conditions. Ads must be for the same product, and must run during the same month. Ad units may carry different messages and may differ in size.

Page rates no longer are being published for the *JAMA Specialty* Network. Savings will be invoiced as percentages, after all other AMA savings programs have been applied.

Number of <i>JAMA Specialty</i> Journals	2	3	4+
Applicable Network Savings	10%	15%	20%

Advertising Discount Program

A separate insertion order is required for each journal in a network buy. Each insertion order must state "*JAMA Specialty* Network." To ensure that no component of a network buy is overlooked, all journals in the buy that month should be noted on pertinent insertion orders. Separate mechanicals (electronic media or film) are required for each journal.

Not all *JAMA Specialty* journals are issued at the same frequency. Ads in corresponding issues may qualify for network discounts.

Any ad that does not meet all requirements will be billed at standard rates. If an advertiser begins a schedule using several *JAMA Specialty* journals, and then cuts back to fewer journals, relevant rates will apply for subsequent ad space. For quotes and additional information, contact Advertising Services (312) 464-2455.

2017 Advertiser Savings Program (ASP)

The 2017 Advertiser Savings Program is effective with January 1, 2017, insertion orders.

The 2017 Advertiser Savings Program is based on an advertiser's 2016 gross advertising in all of the American Medical Association's (AMA) print and digital media, except covertsips.

- For example: In 2016 an advertiser placed \$4,250,000 in advertising space with the American Medical Association publications. The advertiser will receive a 6.0% savings on all 2017 advertising space beginning with January 2017 orders.
- When advertiser's 2017 gross advertising expenditure exceeds its 2016 gross advertising expenditure, the advertiser will be afforded the next highest earned savings for all additional 2017 dollars that surpassed the 2016 amount.

The Advertiser Savings Program follows all policies pertaining to existing AMA combined earned frequency previously established by the AMA. These combined earned frequency policies are outlined in each AMA publication's rate card. The Advertiser Savings Program applies to recognized advertiser parent companies and their subsidiaries.

Incentive Level	Savings Rate	Minimum Savings
\$ 300,000 to \$ 500,000	1.00%	\$ 3,000
\$ 500,001 to \$ 1,000,000	2.00%	\$ 10,000
\$ 1,000,001 to \$ 1,500,000	3.00%	\$ 30,000
\$ 1,500,001 to \$ 2,000,000	3.50%	\$ 52,500
\$ 2,000,001 to \$ 2,500,000	4.00%	\$ 80,000
\$ 2,500,001 to \$ 3,000,000	4.50%	\$ 112,500
\$ 3,000,001 to \$ 3,500,000	5.00%	\$ 150,000

For detailed information and your current account status, please contact your account manager.

More Frequency Program

Buy 2 ads in *JAMA Facial Plastic Surgery* and get the third ad free. The free ad must be ROB and of equal or lesser value to paid insertions (no cover positions) or advertisers may repeat the same product/same ad unit in the same issue at no additional charge. Applies to all unit sizes, including fractional pages. Free space does not count toward combined frequency savings or Network Savings Discount.

Basic Program

The Product Continuity Program is a product advertising insertion-based program involving the AMA's *JAMA Facial Plastic Surgery*. The program offers product savings with a minimum of 6 product insertions. The following is the product savings at the 6 insertion level.

Basic Program Savings

Minimum Insertions	Rate
6 insertions per year	10%

Launch Component

New products launched February through December are eligible for the launch component. Average of 1 insertion a month results in a 7% discount. Also applies to products with new indications, dosage form/size, etc. You must commit to 1 insertion per issue from launch through the end of the year. Should you reach the 6-insertion minimum with your product launch, you will receive the 10% product continuity discount.

Program Conditions

The minimum number of insertions must be met within a calendar year. One full page in *JAMA Facial Plastic Surgery* is the minimum insertion size. For simplicity, and maximum savings, the Product Continuity Program percent savings will be taken off the product's gross insertion expenditure. The PC discount should be added to the corporation's Corporate Advertising Savings Program (ASP) earned discount, and the resulting total taken off of the gross insertion cost. If you project that your product will achieve the minimum of 6 insertions for the year, you can begin to realize savings immediately. At your earliest convenience, please notify the AMA's Advertising Services Department at (312) 464-2455 of your product's planned PC Program participation level. If the product does not meet the minimum 6 insertions during the calendar year, then the product will be short-rated accordingly. If the product is pulled off the market due to an FDA ruling, the accrued savings will stand, and the company will not be penalized for loss of product continuity. All of a product's indications work together to attain a product's minimum insertion level.

AMA Publications

Journal of the American Medical Association (JAMA)
JAMA Cardiology
JAMA Dermatology
JAMA Facial Plastic Surgery
JAMA Psychiatry
JAMA Internal Medicine
JAMA Neurology
JAMA Oncology
JAMA Ophthalmology
JAMA Otolaryngology – Head & Neck Surgery
JAMA Pediatrics
JAMA Surgery